

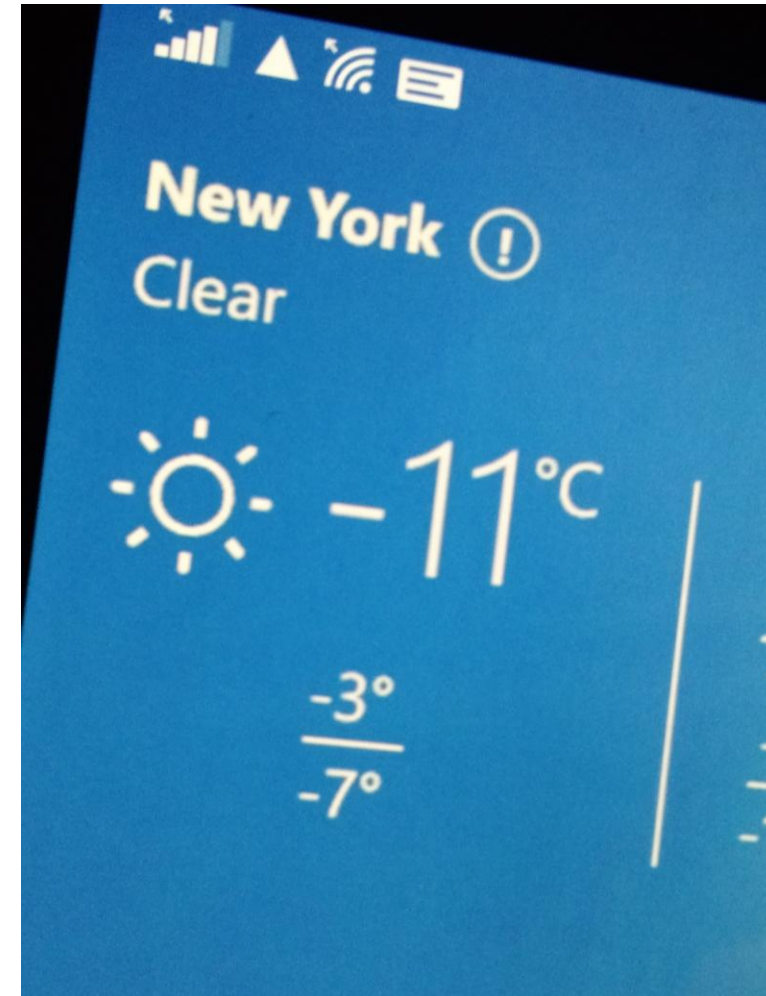
“Love Wins In Legal”

Andrew Magowan

27 November 2025



As it's Thanksgiving, let's start in...



But that's just what legal stuff is like, isn't it?



Legal Combat is...

De-
humanising

Stressful
hard work

Lengthy &
time-
consuming

Expensive

Uncertain

Relationship
ending

May still be
futile

But Legal Combat is also...

A choice

Controlled by You

What can we do about it? Let's start in Germany



What can we do about it? Let's start in Germany



There is an alternative legal approach:

Be collaborative, not combative
So you put your relationships first

5 Key Steps To Being 'Relationship First' in Your Legal Stuff



Adopt a positive, trusting mindset



Do your homework



Actively make it work for both of you



Only lock-in for a short term



Pro-actively manage things

The business results of being collaborative, not combative?



FASTER



CHEAPER



MORE
EFFECTIVE



MORE
OPPORTUNITIES



MORE ROBUST &
RESILIENT

Questions?

Free 'Business Partner Research' Prompt & 'bonus' AI tool to follow

For more tips, subscribe to my 'Collaborative Legal Way' newsletter at www.relationshipfirstlaw.com/newsletter



Andrew Magowan
andrew.magowan@thelegaldirector.co.uk
M: +44 (0) 7976 843765